## \*\*\* Confidential \*\*\*

## Brian Bagnall's Mastermind Roundtable

### **APPLICATION**

**Instructions:** Please answer all questions fully, and give as much detail as you can. Be honest—remember, we're not concerned with what you've done in the past, but rather we want to get an honest feel for where you are today so we can tailor the program to meet your needs. There are no "trick questions," and mostly no "right" answers. All information that you provide will be held in confidence. **This document must be completed by the applicant.** Please attach additional sheets of information, if necessary. All applications will be time/date stamped once received in full and decisions between equally qualified candidates will be based on who applied first. Feel free to attach more supporting documentation of your character and abilities...

# Confidential Application for the Mastermind Roundtable Group Application Deadline – 11:59 PM CST on Monday, June 14, 2010

YES! Brian, please review my application.	
Section I. Company Assessment  Do you follow up with your existing customers in	regularly?
Do you have <u>written</u> business goals?	
What is your biggest business challenge/frustra	tion right now?
What would you most like to change / improve	in your business?
Give me a brief idea of your company's short-te	erm/medium-term/long-term goals:
Briefly describe your company, industries & ma  Briefly describe your products and services sold	
Business Gross Volume—By Year 2006 2007	2008
Rate the following on a scale from 1-5, according (1=small challenge, 5=big challenge):  Clarify of goals & objectives Handling employees/outsourcing/vendors Customer service Marketing Generating new customers Raising prices Training your staff Motivating your staff Product launch/re-launch Selling additional products/services to ex Increasing the number of repeat custome Structuring my company so it runs smoon	Time management & personal productivity Conquering procrastination Dealing with increased competition Product development/creation Taking sufficient time off Sharpening your USP Setting/Commanding Premium Prices Hiring & training of good employees Tracking & testing cisting customers

#### **Section II. Personal Assessment**

What is your age?

Do you have written goals for personal areas of your life?

Do you regularly take long weekends, vacations or other time off to "rejuvenate" yourself?

Are you satisfied with the quality of personal and family related relationships?

How many hours do you work weekly?

How many weeks of vacation will you take this year?

How many hours would you LIKE to work weekly?

How many weeks of vacation would you LIFE to take each year?

Do you currently have a business that you own?

If not, would you like to open your own business?

If so, what industries interest you for your own business?

What's important for Brian to know about you personally?

What's the biggest frustration in your life right now?

What's your greatest strength?

What's your greatest weakness?

What do you feel you "waste" time & energy doing the most? (e.g. answering e-mail, dealing with simple tasks, etc.)

#### **Section III. Miscellaneous Questions**

Are you outgoing or reserved?

What do you expect and want to gain from this programs? What excites you?

What special skills/abilities/other unique & desirable traits do you believe make you a suitable member of this program?

Why should Brian choose you over other applicants?

What keeps you up at night?

Describe 2 to 3 major goals that you are working on—or would like to work on:

What are the most influential books you have read, that have influenced your thinking?

What questions do you have that I have not answered on the website?

Section IV. References List 2 references, along with contact information (You may want to contact these individuals and let them						
	ow to expect a call from us):		E-mail			
I understand that the inform Associates, LLC to contact th			ct confidence.	 I authorize Bagnall &		
Section V. Your Informat	ion					
Name		Title	Title			
Company		Website	Website			
Direct Office Phone		Cell Phone	Cell Phone			
Fax		Email	Email			
Mailing Address (No P.O.	Boxes)					
City		State/Province	Zip/Post Code	Country		
Billing Address (for credit	card)					
City		State/Province	Zip/Post Code	Country		
Circle Credit Card Type		Visa Maste	Visa Mastercard American Express Discover			
Credit Card Number			Expiration Date	CCV		
Signature			Today's Date			

By providing this information you are agreeing for us to contact you via these means of communication: fax, email, phone and mail about important information pertaining to your membership and our programs.

#### **Section VII. Payment Details**

You already paid a \$100 application fee. If you aren't accepted, the \$100 fee will be returned to you. If you are accepted into the program, the \$100 fee is non-refundable and will be credited towards your membership fee for the first month.

If accepted, the above credit card will be billed \$1,397 for the first month (because of the application fee credit) and \$1,497 every month for as long as you are a member of the group (minimum of 12 months). There is also a pre-pay option of \$14,970 which saves you \$2994. If you wish to prepay, please send a check or money order for a total of \$14,870 (takes into account the \$100 application fee credit).

#### **Section VIII. Submission**

Your application must be received by 11:59 p.m. CST on Monday, June 14, 2010.

You may fax the application to:

FAX: (866) 877-0333

You will receive a reply within 24 hours of receipt.